

RAUL PEREZ, CPA

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EXECUTIVE PROFILE

Seasoned Senior Financial Executive offering a broad set of core financial strengths along with operational minded orientation. Proven success leading financial turnarounds in both domestic and international global manufacturing environments. Diverse industry experience in consumer and industrial product manufacturing and distribution. Earlier career experience at "Big Four" company provides a unique perspective to handle business issues efficiently, minimize risk and anticipate future threats/opportunities. Team player that built trust and loyalty with peers, customers and internal teams. Key skills include:

US GAAP, IFRS, & SEC Reporting
ERP - Oracle, Dynamics, JDE & SAP
Consolidations (Cognos / Hyperion / DIVA)

US SOX and J-SOX Compliance
Transfer Pricing
M&A and Divestures

MTax, CPA, MBA, and Sarbanes-Oxley Trained Professional. Bilingual (Spanish / English). International experience including USA, Indonesia and Latin America. Complementary strengths in IT, project management and ORACLE & Dynamics implementations. Known for taking charge as an exceptionally good leader in complex company structures during challenging situations.

PROFESSIONAL EXPERIENCE

NITTO INC *Top 100 Global IP/Patents-Related Innovators: TYO:6988; Diversified Chemicals • \$6.9B • 26,600 Employees. Nitto Denko Corp. engages in the manufacture and sale of adhesives, optical films, semiconductor devices, electronic, medical, and membrane products.*

Controller

Lakewood, NJ | 2017 to 2019

Directed financial activities including accounting, financial analysis, budgeting, forecasting, inventory control and internal control activities. Responsible for the accuracy and integrity of Nitto's financial data. Managed compliance with J-SOX and all finance policies / procedures.

- Built a new AP/AR Shared Services for 5 sites – reduced past due receivables by \$3.5M.
- Implemented an Automated Reconciliation Tool across the Americas – reduced the day of reconciliation by 80% and adjusted Balance Balances by \$5M, to ensure accuracy of financial data.
- Implemented Avalara system to ensure tax compliance with Sales and Used Tax reporting within 42 States. Reduced exposure by \$500k.
- Lead process for the Americas semiannual budget and monthly forecast for HQ.

ESSENTA POROUS TECHNOLOGIES, *FTSE250: ESNT.L; Specialty plastic & fiber • \$1.2B • 6,500 Employees. A global, developer and manufacturer of custom fluid handling components, engineered from a portfolio of technologies including bonded and non-woven fibre, polyurethane foam and porous plastic. Company sold to Private Equity firm.*

Finance Director – Porous Technologies SBU

Richmond, VA | 2015 to 2017

- Partner to the SBU Leader; support all performance analysis, strategic planning and M&A activity across the global SBU. Key player in the divestiture of the SBU; ensuring a profitable outcome.
- Challenge the status quo across the business, ensuring that decisions are well founded while providing a constructive counterbalance to strategic ideas. Oversee Financial Directors in Europe and Asia.

Director of Finance – Shared Services Center

Richmond, VA | 2014 to 2015

- Built a new Shared Services Center for 9 legal entities from inception.
- Implemented the G/L reporting, A/P & A/R functions for nine (9) companies across America.
- Reported to the SVP Finance – Americas; served as a strong partner to Finance leaders and ensured that corporate and regional Finance leadership were provided with accurate financial results.

Division Controller

Richmond, VA | 2013 to 2014

- Reported to VP, Americas. Direct Reports including 5 Finance Managers, Sr. Finance Manager, Sr. Accountant, AP Manager, AR Manager and Cash Management Manager.
- Group partner in developing and implementing specific strategies, programs, procedures and controls to meet profit and growth objectives. Managed working capital initiative and reduced £1.0m across international sites.
- Provided oversight, advice and counsel to Controllers on accounting, tax, audit, banking and internal controls.

ALERE Informatics, NYSE: ALR a global manufacturer of rapid point-of-care diagnostic tests

AF Controller

Charlottesville, VA | 2012 to 2013

- Implemented the accounting and financial reporting functions for the Medical Automation Systems in compliance with all GAAP and Sarbanes-Oxley regulations and procedures.

SWEDISH MATCH (SM), NASDAQ OMX: SWMA; Tobacco products • \$1B. Global manufacturer of branded cigars, smokeless tobacco, pipe tobacco and lights products. 11,000 employees with production in 8 countries.

CFO, Controller (EXPAT)

Pandaan, Indonesia | 2008 to 2011

SM Cigars Indonesia • World's largest production site for tobacco cuts and cigars • Over 3,000 employees.

Transferred to Indonesia to turnaround the financial operations, which had serious inefficiency problems and out-of-date systems. Reported to President. Had 19 Direct Reports across Accounting, Purchasing and Import/Export.

- Orchestrated the total restructuring of Swedish Match Indonesia financial operations by:
 - Managed due diligence process, which led to completion of financial and legal integration of two entities.
 - Developed new reporting systems. Brought local standards to same level as Europe and US.
 - Designed organization charts and executive-reporting relationships for the new company.
- Led implementation of bonded-zones facilities. Devised and implemented a strategy for Transfer Pricing compliance and managed risk for VAT & CIT tax litigation. Reduced tax risk by €2M.
- Implemented internal controls and procedures. Installed MS Dynamics general ledger and integrated PO, Fixed Assets and Payroll modules. Lead to the successful sale of the SBU to a PE investor.

Senior Manager, FP&A

Richmond, VA | 2005 to 2008

Manager of Corporate Finance and Treasury

New York, NY | 2002 to 2005

Finance Manager

Santiago, Dominican Republic | 2001 to 2002

Senior Corporate Financial Analyst

Simsbury, CT | 1998 to 2001

GRAFTECH (formerly a Division of Union Carbide), NYSE:GTI; *Electrical Components • \$1.2 B • 2,990 Employees: Acquired all-around, in-depth experience in auditing and accounting during 10 years of exceptionally challenging assignments in the corporate HQ of an international manufacturing firm.*

Corporate Financial Analyst (SEC Reporting)

Danbury, CT | 1994 to 1998

Senior Internal Auditor

Danbury, CT | 1988 to 1994

ERNST & YOUNG,

San Juan, Puerto Rico | 1984 to 1988

EDUCATION

MTax, University of Tulsa, Tulsa, OK - (2013)

MBA, University of New Haven, New Haven, CT - (1999)

BS, Accounting, Indiana University of Pennsylvania, Indiana, PA - (1983)

CERTIFICATION

Certified Public Accountant (**CPA**) - Licensed in VA # 40342

Certified Fraud Examiner (**CFE**)

Sarbanes-Oxley Trained Professional (**SOTP**)

REFERENCES

Jeff Shugart, SVP/Sales, Essentra 804-503-9280 (jjshugart@verizon.net)

Tom Hayes, CFO/VP, Swedish Match 804-302-2076 (tom.hayes@swedishmatch.com)

Corrado DeGasperis, CEO/Comstock Mining 775-847-4755 (degasperis@comstockmining.com)